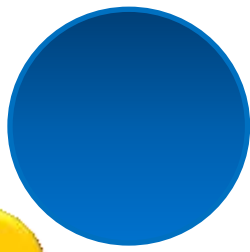


# SAP SD



**MISSION TO TRAIN  
THE STUDENT WELL  
ESTABLISHED SOCIETY  
WITH A POOL OF  
HUMAN TALENTS TO  
FULLFILL THE**

**REQUIREMENTS COMPANY/NATION WITH  
SYSTEMATICS  
APPROACH!**



## ABOUT

### SAP SD AGASTYAS SOLUTIONS

**AGASTYAS SOLUTIONS** is provides a well-known professional's **SAP SD** training.

**SAP SD** Course offered at AGASTYAS SOLUTIONS are devised with best practices recommended by Google and other leading search engines. Our strategies are developed with many years of experience. We are passionate about **SAP SD** and that's why our strategies WORK! We are sure our sound knowledge and effective **SAP SD** principles will turn you into an **SAP SD** Professional.



# OUR MOTO!

TO TRAIN AND MAKE  
EVERYSTUDENT AN  
OUTSTANDING SAP SD  
PROFESSIONALS.



# OUR STUDENTS WORKS AT



AGASTYA SOLUTIONS



A journey to excellence



# ADVANCED AND EXPERT SAP SD

- ❖ SUPPORT & GUIDANCE FOR GOOGLE & OTHER INDUSTRY CERTIFICATIONS.
- ❖ CASE STUDIES & REAL TIME PROJECTS/  
TRAINING

**DURATIONS**

*45 - 75 Hours..* ⌚



## INTRODUCTION

## ENTERPRISE STRUCTURE

+ DEFINITION

+ ASSIGNMENT



## MASTER DATA OVERVIEW

+ MATERIAL MASTER

+ CUSTOMER MASTER

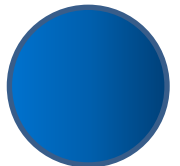
+ CUSTOMER MATERIAL

INFO RECORD – CMIR



## TRANSACTION DATA OVERVIEW

+ SHIPPING POINT DETERMINATION



## PRE-SALES ACTIVITIES

+ INQUIRIES

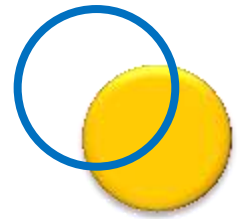
+ QUOTATIONS



# CREATING, PROCESSING AND CONTROLLING



- ✚ ITEM CATEGORIES DETERMINATION
- ✚ SCHEDULE LINES CATEGORIES DETERMINATION
- ✚ COPY CONTROL
- ✚ LOG OF INCOMPLETE ITEMS
- ✚ CREATION OF SALES ORDER



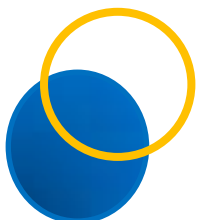
## SALES ORDER TYPES

- ✚ RUSH ORDER
- ✚ CASH SALES



## FAST MATERIAL ENTRY IN SALES ORDER

- ✚ MATERIAL LISTING AND EXCLUSION
- ✚ MATERIAL DETERMINATION



+FREE GOODS

## OUTLINE AGREEMENTS

+CONTRACTS

+SCHEDULING AGREEMENTS



## SPECIAL BUSINESS PROCESSES

+CONSIGNMENTS

+BILL OF MATERIAL

## PRICING PROCEDURE

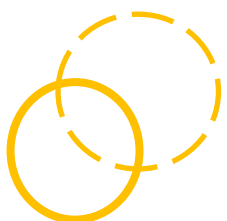
## SHIPPING PROCESS

+CREATING AND CONTROLLING OUTBOUND

DELIVERY

+PICKING

+GOODS ISSUE



## BILLING PROCESS

- BILLING DOCUMENT TYPES
- CREATION OF BILLING DOCUMENTS
- OVERVIEW OF BILLING METHODS



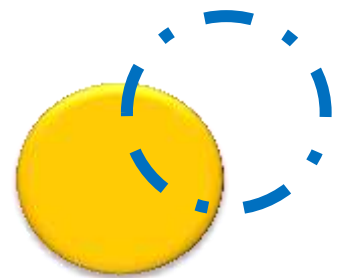
## CREDIT MANAGEMENT

- PURPOSE OF CREDIT MANAGEMENT
- TYPES OF CREDIT MANAGEMENT



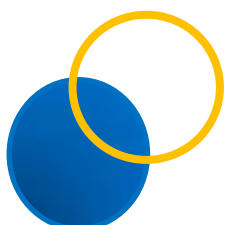
## SPECIAL PROCUREMENT PROCESS

- PROCUREMENT PROCESS
- STOCK TRANSPORT ORDER
- THIRD PARTY SALE



## MATERIAL REQUIREMENT PLANNING

## LSMW



**REPORT DETAILS**

**TABLE DETAILS**

**TRANSPORT REQUEST MOVEMENT**

**IMPLEMENTAION PROCEDURE**

**GETTING A HIGH PAYING JOB OR**

**SETTING UP YOUR BUSINESS**

**BEST WISHES FOR YOUR GREAT**

**ENDEAVORS & FUTURE!**

**THANK YOU!**

